

LIKE GOOGLE TRANSLATE FOR TRUCK REPAIRS

Mixed fleets suffering the slings and arrows of outrageously expensive diagnostic equipment now have an alternative to multiple sets of gear from numerous OE suppliers. A Spanish company called **Cojali Group** offers a multi-brand diagnostic repair tool called **Jaltest**, and it's available to fleets and independent repair shops.

At a recent press event near Campo de Criptana, Spain, Emilliano Morales, Cojali's Florida-based director of sales and business development told *Today's Trucking* that the device will level the playing field for non-OE repair shops currently turning away business because they can't repair proprietary OE systems.

"In today's competitive commercial vehicle repair market, Jaltest will open doors to independent shops previously shut out of certain business," he says. "Without violating warranty or infringing on any truck manufacturer's intellectual property, we can offer those shops an entirely new business channel, and we can help fleets save time and money queuing up for proprietary diagnostics and repair previously only available at a dealership."

Cojali has been a serious player in the European medium and heavy truck markets for more than 20 years. Various branches of the company produce aftermarket parts ranging from fan hubs to automatic brake adjusters, along with many electro-mechanical actuators and even ABS control systems for trucks, buses and trailers. The company also specializes in the remanufacture of electronic components and has its own software development team.

Cojali has used that breadth of experience to develop the Jaltest tools and diagnostic suites that feature a common interface for the user across all OE brands and a set of hardware tools that connect the tool to any North American truck dataport.

Cojali has also been producing vehicle diagnostic systems since 2002, and has built an extensive library of OE data. There are very few systems Jaltest cannot access on OE equipment, principally systems requiring programming passwords, such as engine up-rates, some calibrations, etc.

With Jaltest, fleets and non-OE shops have access to much engine and transmission data including block diagrams and diagnostic codes for expanded repair possibilities, including cylinder cut-offs, cylinder balance, DEF system diagnosis, and many more specific actuations for all North American HD truck and diesel engines, many automated and automatic transmissions as well as trailer ABS systems.

According to Cojali's Director of Engineering, Fernando Iniesta, there's almost nothing the system cannot diagnose.

"Jaltest supports up to 90 percent of everyday diagnostic chores and repair procedures, and has diagnostic data from 250 brands and 1,200 models worldwide," he claims.

Cojali first brought Jaltest to North America in 2010. Mike Delany, president and CEO of the WheelTime group—a North American chain of independent service outlets with more than 200 locations—saw the device and recognized its potential as a game-changer here, and began working with Cojali to optimize the device for our needs. Through a partner-

ship with WheelTime, Jaltest has been available in North America since 2012, and with further distribution and marketing agreements in place, the device is now available to any shop or fleet in the country.

According to Jill Gingrich, WheelTime's director of client support, WheelTime will handle North American distribution and support for Cojali's Jaltest devices, and will facilitate user training as well as software updates, etc.

Gingrich says the diagnostic kit and initial software package will sell for about US\$5,200. Annual software updates will cost customers about \$1,000 per year (three updates) and all data is downloadable, so there's no need to manage a library of CDs or hard copy. Compare that to the cost of several individual OE diagnostic systems and multiple license renewals for OE software and Jaltest starts looking mighty attractive.

For more visit www.jaltest.com/en/



NO BORDERS HERE: The Jaltest diagnostic kit includes an interface and all the necessary connector cables. It runs on any Windows-based computer or tablet.